

Welcome To The Family Folders

A HELPFUL CHECKLIST

What better way to introduce new pet owners and clients to your practice than to provide them with a take-home folder complete with everything they need to get their pet off to a healthy start?

From rebates to pet insurance, this checklist is designed to help you create a welcome kit that

supports your gold standard of medicine and a return visit from your new clients.

Below is a list of recommended collateral items to fill your folders. While not exhaustive, we hope it inspires you on the possibilities of what information you can provide about your clinic's offerings.

COLLATERAL RECOMMENDATIONS

- New Client Welcome Letter
- Clinic, Appointment, or Doctor Business Card
- Online Pharmacy Information (e.g. <u>Covetrus</u> and <u>MyVetStoreOnline</u> auto-ship enrollment guide)
- Pet Record Information

Rebate Information for Your Preferred Preventives, Vaccines, Treats, and more:

- <u>NexGard</u>
- <u>Heartgard</u>
- Frontline
- Oravet
- <u>Simparico Trio</u>
- <u>Revolution</u>
- <u>Credelio</u>
- Interceptor
- Interceptor Plus
- Bravecto
- <u>Sentinel</u>
- <u>Nobivac</u>
- <u>C.E.T Chews</u>

- <u>Trupanion Pet Insurance</u> Information
- Nutrition Inserts
 - Hill's Request Samples
 - Royal Canin
 - Purina
- New Pet Checklist & Pet Health Checklist
- Veterinary Services Rack Cards and Flyers
 - Flea & Tick
 - <u>Crate Training</u>
 - Oral & Ear Care at Home
 - Boarding & Grooming
 - Behavior Training
 - <u>Litter Box Etiquette</u>
 - <u>Vaccinations</u>
 - Spay & Neuter
 - Value/Wellness Plans
 - 24 hour/Emergency Information